



**enLighten**

Delivering Innovation Beyond Lighting

*ATO Dandenong, Victoria*



# **CAPABILITY STATEMENT**

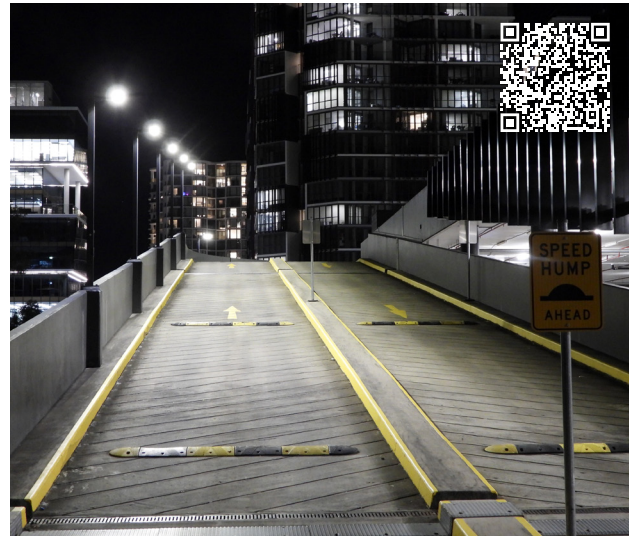
# Company Profile

**enLighten Australia is a privately owned Australian LED innovations company formed in 2009 to design, manufacture, and supply highly efficient, intelligent lighting using LED technology.**

At enLighten we go beyond selling LED light fittings. We deliver a total cost of life solution, that maximises your lighting outcomes, including:

- Tailored lighting advice for commercial and industrial properties
- Energy-efficient LED solutions for significant savings
- Cutting-edge technology for innovative lighting

We design and curate light fixtures that enhance the products our customers love, while integrating controls to eliminate waste and enhance the user experience. Our commitment to integrity drives us to deliver the most cost-effective and energy-efficient lighting solutions with the highest ethical standards.



Macquarie Shopping Centre Car Park, North Ryde NSW

## enLighten's milestones:

- 14 years in operation
- 5000+ project installations nationally
- \$44.5M in annual energy savings for our customers
- Multiple international patents granted

## YOUR SERVICE JOURNEY





**With the enLighten range, you can have confidence that you will meet Australian Lighting Standards & Building Code compliance levels, all while maximising your energy and maintenance savings.**

## Our Offer



**We offer our customers a curated selection of high-quality products, along with a detailed financial assessment to help them make informed decisions about upgrading to LED lighting. We support our products and heavily invest in R&D to ensure we deliver the highest standards in lighting solutions. We provide technical support and a comprehensive warranty.**

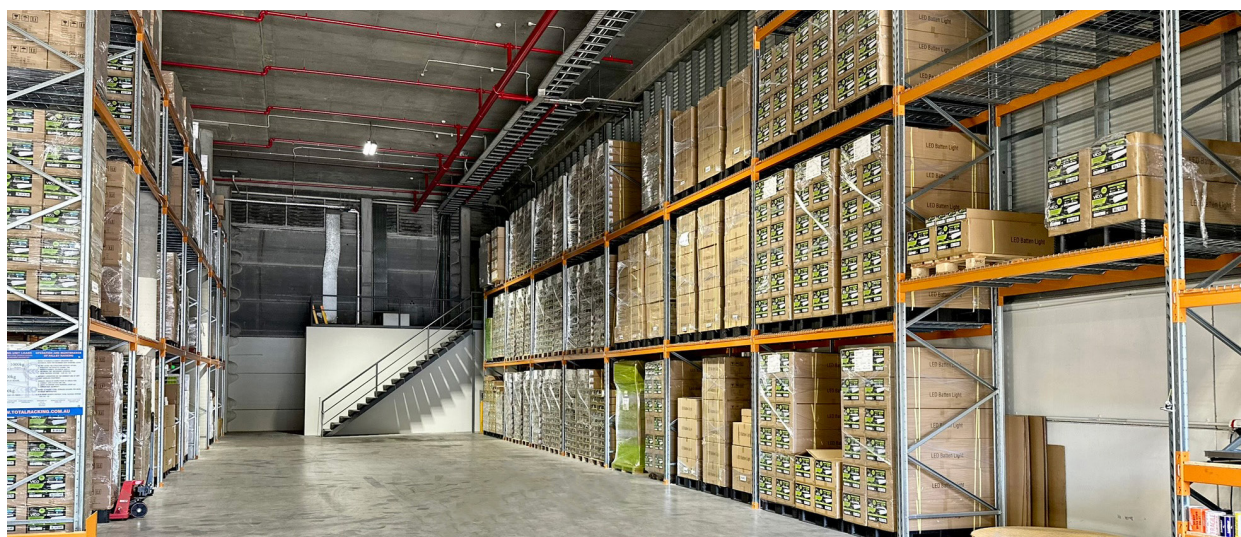
Our highly trained sales staff provide national assistance and support to end customers, wholesalers, contractors, and consultants with product specifications and technical support.

As the manufacturer, we carry high stock levels of our product range and can streamline supply according to large project timelines.

We are deeply committed to ensuring our fittings provide dark sky compliance and we aim to minimise obtrusive light and light pollution in the areas we are tasked to provide lighting solutions for.



*Castlebar Cove Apartments*



*enLighten Warehouse, 3/12 Frederick St, St Leonards*

# ROI Tool

At enLighten, we empower our customers to take control of their LED lighting upgrade. Our tailored ROI Tool accurately measures the financial impact of your investment, enabling you to make data-driven choices. Our commitment to transparency and ease of use ensures you have all the information you need to make the best decisions for your space.

### Our ROI tool:

- Generates a detailed report of all **financial** and **environmental** benefits in a clear and concise format
- Compares your existing lighting with the proposed alternative to give you a comprehensive view of the **potential savings** and **return on investment**
- Is designed to be **easily understood** by all stakeholders and decision-makers, ensuring that everyone is on the same page when it comes to making a decision

We understand that unexpected costs can delay a project’s progress. That’s why our ROI tool ensures transparency and eliminates any potential surprises.



## LED Lighting Proposal

Outdoor Carpark

Company name  
John Doe

Reference: A0716-003 | Date: 10/05/2023



INSTALLER

Sample Contractor



LIGHT SUPPLIER

enLighten Australia  
www.enlighten.com.au



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### Financial Benefits



**\$51,360**  
PROJECT COSTS

\* Includes rebate deductions & excludes GST

**2.80**  
PAYBACK IN YEARS



**\$17,952**  
ANNUAL SAVINGS

\* Total Savings = Electrical, Maintenance



Year	Savings (\$)
1 Year	-\$33,408
2 Year	-\$14,611
3 Year	\$5,072
4 Year	\$25,683
5 Year	\$47,267
6 Year	\$69,871
7 Year	\$93,544
8 Year	\$117,769
9 Year	\$142,549
10 Year	\$168,561

### Environmental Benefits



**ENERGY SAVINGS**  
PER ANNUM - 61,280kWh



**EQUIVALENT TO 20.91 CARS OFF THE ROAD FOR A YEAR**



**80.96% ENERGY REDUCTION**

An LED upgrade is a one-off opportunity to capture significant savings. Our lights have been installed in 1,000's of businesses nationally over the past 12 years and our clients have seen immediate savings that will continue for years to come.

## Lighting Proposal Details



### Area 1 - External Car Parking

Annual operating hours 2912

Existing Lights	Qty	Proposed Lights	Download All	Qty	Price
High Bay Metal Halide - 400w	55	ZAL80M-T2-4K-G 80W 4000K Grey area light		48	
T8 Fluoro Tube - 600mm Single Standard	16	ZAL150L-T2-4K-G 150W 4000K Grey area light		1	
T10 Fluoro Tube - 1200mm Single Standard	30	ZAL200L-T3-4K-G 200W 4000K Grey area light		2	
	0	NFL40-40K-70-FTL 20W 4000K floodlight		2	
	0	SSL30-4KTIH-GRY 30W solar LED area/street light		4	
	0	BL06 600mm 14W 5000K batten		13	
	0	BL12 1200mm 30W 5000K batten		9	

Additional Items	Price
EWP	
Additional conduit & cabling	
Movement + Re-positioning of poles	

Labour and Site Establishment Cost	Price
Site Establishment Cost	
Labour Installation Cost - (Day)	
Total	



# Why enLighten

- ✓ We specialise in providing lighting solutions for indoor and outdoor environments in the commercial sector, catering to emergency and non-emergency applications.
- ✓ We are an award-winning LED lighting design and innovation company.
- ✓ With a proven track record of 5000+ commercial installations, we have successfully served some of Australia's largest commercial, retail, industrial buildings and government portfolios.
- ✓ Collaborating closely with clients, we design, manufacture, and supply customised lighting solutions to meet their specific requirements.
- ✓ Our products are built for Australian conditions, prioritising total cost ownership, long-term maintenance, and performance.
- ✓ We maintain high stock availability and have a 99.7% delivery in full, on-time rate.
- ✓ Our experienced in-house lighting designers have a deep understanding of the local environment and ensure lighting compliance.
- ✓ We provide local technical support and comprehensive warranty coverage.
- ✓ The majority of our products are IPART and VEET approved, allowing you to take advantage of state government rebates where applicable.
- ✓ Our products have a failure rate of less than 1% of total sales.
- ✓ Our prompt and efficient staff offer timely, best practice support and quoting.

## Our Customers



## Our Awards





